



ONLINE

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TLNT

Could Building a High Performance Workforce Be the Greatest HR Challenge of the 21st Century?

Dear HR Executive:

Building the high performance workforce is a top management priority for companies that want to survive, thrive, and lead in the 21st century:

- An article in Bloomberg Businessweek declares: "A committed, highperformance workforce is the heart, and engine of any organization." ²
- The Bailey Group states that "focusing on building a high-performance workforce drives higher quality and customer satisfaction, revenue growth, and company profitability." ³
- A special report from Accenture says "high-performance organizations prosper through all economic cycles due in large part to their ability to leverage and apply the talents of their employees." 4

And when it comes to transforming your workers into a high-performance, high-productivity workforce, your C-level executives are looking to you ... and your entire HR department ...to help make it happen.

Well, there are 3 critical steps to making tomorrow's high-performance a reality starting right now:

- Assembling the right talent and expertise ... to gain sustainable competitive advantage.
- Creating an empowering infrastructure ... one that enables employees to deliver their best work both individually and in teams.
- 3 Engaging the workforce ... so they are always motivated to produce at peak capacity for maximum productivity and results.

The High Performance Workforce Summit is the first – and only -- HR conference that gives you 23 sessions ... from 17 top HR and management executives ...

...all designed to empower YOU to make a spectacularly effective contribution to the assembling, development, and management of your company's high performance workforce ... by mastering these 3 key areas.

We've got sessions for you on: workforce planning ... redesigning organization structures ... recruiting for the high performance workshop ... performance management ... worker engagement ... training the high performance workforce ... and much more.

The pressure to help line managers build the high performance workforce of the future is already on, and the heat is only going to get turned up with each passing month. So now is the time to get up to speed – and ahead of the curve.

To register for the High Performance Workforce Summit, call **800-811-1779**. Or visit:

www. High Performance Work force Summit.com

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Sincerely,

Ron Mester
CEO & PUBLISHER
TI NT com

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The **3 Secrets** to Building A High Performance Workforce - and

HOW HR CAN HELP MAKE IT A REALITY.



Everybody's talking about how vital it is for organizations to build, manage, and empower a super-productive workforce.

But few HR and line executives have mastered the 3 core competencies they need to help their organizations build and manage high performance workforces.

Now, at the High Performance Workforce Summit 2014, you can get proven strategies and innovative ideas for using all 3 to give your organization a sustainable competitive edge for the 21st century:



HIRING THE RIGHT TALENT AND EXPERTISE.

Yes, hire the right employees. But talent acquisition today means you must also get the right temps, contractors, and professional service firms. These all comprise the "talent" that you must form into great teams. Accomplishing this, while quickly weeding out the "wrong" talent, is a critical discipline for building a High Performance Workforce.

CREATING AN EMPOWERING INFRASTRUCTURE.

The right talent also needs the right tools and technology, the right organization structure, the right processes, and the right policies to hit peak performance and flexibility.





ENGAGING THE WORKFORCE.

The third core competency you'll build at the High Performance Workforce Summit is tactics and techniques for fully engaging your workforce.

Research shows that the more workers are engaged, the greater their performance and output. For instance, in the UK, engaged employees take less than half the number of sick days of workers who are not so engaged – resulting in higher productivity. ⁵

What IBM, Merck, General Mills, and Others Can Teach You About High Performance Workforces

Our roster of speakers includes CHROs, senior operating executives, chief learning officers, and directors of workplace planning from leading corporations including General Mills, Hilton Worldwide, Raytheon, Merck, IBM, and more.

From them – and hundreds of your peers in attendance – you'll gain visionary and practical know-how ... best practices, key trends, and proven tools to leverage your organization's collective talent for business success.

Why Haven't More HR **Executives Mastered These**

3 CORE COMPETENCIES



For Building the High Performance Workforce?

Now You Can—In Just 2 Full Days in May—With a Little Help From Some of the Top HR and Workplace Specialists on the Planet. Here's what you'll learn at the High Performance Workforce Summit in May 2014....

WED	MAY 28, 2014		
8:30 AM 9:30 AM	Performance Workfo		5 5
9:30 AM 10:15 AM	GENERAL SESSION Preparing Your Company's Leaders for Building a High Performance Workforce Hy Pomerance, CHRO, New York Life Define and execute HR's role in helping senior executives and managers create a high-performance workforce.		
10:45 AM 12:00 PM	ROUNDTABLES Roundtable Discussions with Extraordinary Colleagues Dive deep into your most pressing high-performance workforce issues with a small group of peers facing similar challenges. Gain new insights and an expanded network.		
1:30 PM 2:15 PM	RIGHT TALENT	PERFORMANCE-ENHANCING INFRASTRUCTURE	UNWAVERING ENGAGEMENT

State-of-the-Art Workforce Planning: Optimizing Talent Mix vs. Projecting Headcount

Ross Sparkman , Director of Global Strategic Workforce Planning, **GE** Aviation

How predictive analytics can help optimize workforce planning.

Rethinking Organization Structure and Work Processes: New Design Principles to Drive Workforce Flexibility

Tim Gardner, Director of Organizational Effectiveness, Kimberly-Clark Corporation Innovative approaches to organization structure and work processes that enable flexibility for quick reaction to threats. opportunities, and market shifts

Redesign Incentives to Drive Productivity and **Employee Engagement** Up While Saving \$200 Million: A Case Study

Beth Taska, EVP of HR, 24 Hour Fitness

How the Gap increased productivity 20% and saved \$200 million in one year through dramatic improvement in employee engagement, all while in the midst of workforce reductions.

2:30 PM RIGHT TALENT 3:15 PM

How the Best Recruiting Teams Recruit for a High Performance Workforce

Larry Clifton, CHRO, CACI How recruiting the right talent helped CACI reduce days-to-fill to 22 and cost-per-hire to \$2,731 while hiring 4,000 people annually. PERFORMANCE-ENHANCING **INFRASTRUCTURE**

Activating Middle Managers as Agents of Workforce Transformation

David Deacon, Chief Talent Officer. MasterCard How MasterCard leveraged the

power and influence of their middle managers to rapidly improve innovation and agility.

UNWAVERING ENGAGEMENT

Zero-In on Your Top 1% of Key Roles to Build Disproportionate Shareholder Value

Alison Marandola, Senior Director for Key Talent, AECOM The 150 most critical roles for business success - and how to evaluate the performance. fit. engagement, and retention risk

of incumbents in each.

WED

MAY 28, 2014: continued

3:45 PM 4:30 PM RIGHT TALENT

Re-Imagining Performance Management: Yesterday's Administrative Burden Now Drives Hard Business Outcomes

Kenneth Finneran, Chief People Officer, Americas Hellman Worldwide Logistics

The secret to identifying great performers – and why you need to replace poor performers quickly.

PERFORMANCE-ENHANCING INFRASTRUCTURE

Powerful Internal Communication: New Information Sharing Model to Unleash Higher Workforce Performance

Kevin Wilde, Chief Learning Officer, General Mills

A new way to give workers access to the mission-critical information they need to do their jobs.

UNWAVERING ENGAGEMENT

Turning Human Capital Upside Down: A Surprising New Paradigm for Engaging Workers

Tom Davenport, Director, Towers Watson

Discover a completely different approach for achieving extraordinary worker engagement.

4:45 PM 5:30 PM GENERAL SESSION

Beyond Employees: A Total Talent Approach to Building a High Performance Workforce

Ron Mester, Publisher & CEO, TLNT/ERE Media, Inc. • Hy Pomerance, Senior VP & Chief HR Officer, New York Life • Jason Ezratty, President, Brightfield Strategies • Gary McMurray, Associate Director for Industry, Georgia Institute of Technology Integrating temps, independent contractors, offshore workers, outsourced services, professional services, employees, and even robots in today's new blended workforce.

THUR

MAY 29, 2014

8:30 AM 9:45 AM KEYNOTE SESSION

The Winners Circle: FORTUNE Best Companies to Work For® Leaders Share Practical Advice for Building a High Performance Workforce

China Gorman, CEO, Great Place to Work • Linda Matzigkeit, Chief Administrative Officer, Children's Healthcare of Atlanta • Samir Gupte, Senior VP, Culture, Darden Restaurants • Gwen Seeboth, Director of Customer Relations, ACUITY How to build an award-winning culture that boosts worker productivity and performance.

10:15 AM 11:00 AM GENERAL SESSION

Critical Factors for Driving Workforce Performance and Financial Results

Kenneth Carrig and Mark Chancy, SunTrust Banks, Inc.

How to identify the 3 critical factors that drive 80% of your company's workforce.

11:00 AM 11:45 AM GENERAL SESSION

Building a Global High Performance Workforce: A Practical, Real-World Framework Dottie Brienza, Head of Global Talent Management, Merck

Learn a framework for when to apply global vs. local workforce approaches.

1:15 PM 2:00 PM RIGHT TALENT

Large-Scale Training Done Right: A Powerful Lever for Driving Performance

Kimo Kippen, Chief Learning
Officer, Hilton Worldwide
How Hilton trained 300,000
employees in 90 countries to
consistently deliver conciergelevel at its almost 4,000 hotels¹

PERFORMANCE-ENHANCING INFRASTRUCTURE

Technology and Tools for Workers: Driving Productivity without Breaking Budgets

Best practices for identifying and choosing the technology and tools your workers need to enhance performance and results. UNWAVERING ENGAGEMENT

Using Predictive Analytics to Drive Workforce Engagement: Deriving Far Greater Value from Your Employee Surveys

Robert Motion, Director of Enterprise Workforce Planning, Raytheon Using predictive analytics to extract actionable insights from employee survey data – and then increase engagement and productivity based on data analysis.

2:15 PM 3:00 PM RIGHT TALENT

Large-Scale Employee Retention Improvement: A Path to Higher Performance and Lower Costs

Mike Williams, VP HR, Trinity Industries

How Trinity Industries achieved a 30% retention improvement in a company of 18,000 employees and saved \$25 million a year in recruitment and contingent labor costs.

PERFORMANCE-ENHANCING INFRASTRUCTURE

Workplace Policy Creation the Modern Way: Saying YES to High Performance and Profitability

Bradford Wilkins, Director of HR Services, Adcap Network Systems The keys to creating performanceenhancing workplace policies. Plus: why wrong-minded policies can damage recruiting, retention, and engagement. UNWAVERING ENGAGEMENT

Engagement through Emotional Connection: Powerful Approaches to Engaging Next Gen Workers

Adam Malamut, Global HR Officer, Marriott International

Using "emotional connection" to engage next gen workers and deliver compelling and unique customer experiences.

3:10 PM 4:00 PM GENERAL SESSION

High Impact HR: Going Beyond Typical Approaches to Build a High Performance Workforce Rich Iorio, CHRO, University of Chicago

The role of HR in helping line managers build a high performance workforce.

Join This Remarkable Group of

CHRO & EXECUTIVE SPEAKERS

At the World's First High Performance Executive Summit in Atlanta, GA This May....



Head of Global Talent
Management
Merck



Kenneth Carrig
Corporate Executive VP
and Chief HR Officer
Towers Watson



Mark Chancy
President, Wholesale
Banking
SunTrust Banks, Inc.



Larry Clifton
Executive Vice President
& Chief HR Officer
CACI



Tom Davenport
Director
Towers Watson



Chief Talent Officer
MasterCard



Jason Ezratty
President
Brightfield Strategies



Kenneth Finneran
Chief People Officer
Hellman Worldwide
Logistics, Inc.



Tim Gardner
Director of Organizational
Effectiveness
Kimberly-Clark Corp.



Senior Vice President, Human Resources



China Gorman
Chief Executive Officer
Great Place to Work



Samir Gupte
Senior Vice President,
Culture
Darden Restaurants



Chief Human Resources
Officer
University of Chicago



Kimo Kippen
Chief Learning
Officer
Hilton Worldwide



Global HR Officer

Marriott International,
Inc.



Allison Marandola Senior Director for Key Talent



Linda Matzigkeit
Chief Administrative Officer
Children's Healthcare
of Atlanta



Gary McMurray
Associate Director for
Industry
Georgia Institute of
Technology



Publisher and CEO
TLNT/ERE Media,
Inc.



Robert Motion

Director, Enterprise

Workforce Planning

Raytheon



Hy Pomerance
Senior Vice President &
Chief Human Resources
Officer
New York Life



Director of Customer Relations ACUITY



Director, Global Strategic Workforce Planning and Analytics GE Aviation



EVP/Chief Human Resources Officer 24 Hour Fitness



VP, Org Effectiveness & Chief Learning Officer General Mills



Bradford Wilkins
Director, Talent
Management & HR
Adcap Network Systems



Mike Williams
Vice President, Human
Resources
Trinity Industries, Inc.



The High Performance Workforce Summit 2014. Details at a Glance.



Hotel Information

Atlanta Marriott Marquis 265 Peachtree Center Ave. Atlanta, Georgia 30303 Phone: 1-404-521-0000. All sessions and other events will be held in the hotel.



Room Reservations

To book discounted rooms, call the Marriott directly at (888) 855-5701 and reference "High Performance Workforce Summit"



Questions

If you have any questions, please contact our events team at 800.811.1779 or email us at events@TLNT.com.

REGISTER TODAY

Save \$300 When You Register by April 30th!

FULL CONFERENCE PASS

\$1.795

Early Bird Pricing On Or Before April 30th!

\$1,495

Build Your Personal High Performance Workforce Network

One added benefit of the Summit is an unprecedented opportunity to rub shoulders and swap war stories with your peers – fellow HR executives, some of whom may have already faced, and solved, the challenge in high performance workforce development you're now struggling with. Why not shortcut the learning curve and apply their proven solutions to your business?

About the Conference Organizer, TLNT.com

With over 280,000 readers every month, TLNT.com is one of the largest and fastest-growing information sites focused on talent. Nearly 40% of our readers are operating executives, sales leaders, product managers, and other business leaders who hire, manage, or lead teams.

Our DNA is business. Our expertise is talent. And that's how we approached organizing the High Performance Workforce Summit.

Thank You To Our Sponsors!





Building the High Performance Workforce

ARE YOU READY?

TAKE THIS SIMPLE QUIZ

Would you like to build a large network of CHROs and other peers whom you can call on when you need advice on building your high performance workforce?

YES NO

Is attracting and retaining the right talent a critical step in assembling your high performance workforce?

YES NO

Should your company's organizational structure and processes be improved or revamped to empower a 21st century workforce?

YES NO

Is there room for your management to more fully engage the workforce to drive performance to the next level of productivity and results?

YES NO

Scoring: If you answered "yes" to one or more questions, you can gain know-how, ideas, and field-tested strategies for solving these problems at the...



High Performance Workforce Summit

MAY 28-29, 2014 · ATLANTA, GA



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OURCES

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- 2. http://www.businessweek.com/stories/2008-09-19/the-global-talent-crisisbusinessweek-business-news-stock-market-and-financial-advice Bloomberg Businessweek, September 19, 2008: The Global Talent Crisis
- 3. http://thebaileygroup.com/a-high-performance-workforce-delivers-bottom-line-results/ The Bailey Group (blog), a "leadership development" company, undated: A High Performance Workforce Delivers Bottom-Line Results
- $\textbf{4.} \ \ \text{http://www.accenture.com/SiteCollectionDocuments/PDF/260Accenture_HR_BPO_Making_the_Most_of_Your_Workforce_Investment_Brochure.pdf} \\$
- 5. http://www.forbes.com/sites/kevinkruse/2012/09/04/why-employee-engagement/2/ Forbes, September 4, 2012: Why Employee engagement? (These 28 Research Studies Prove the Benefits)

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