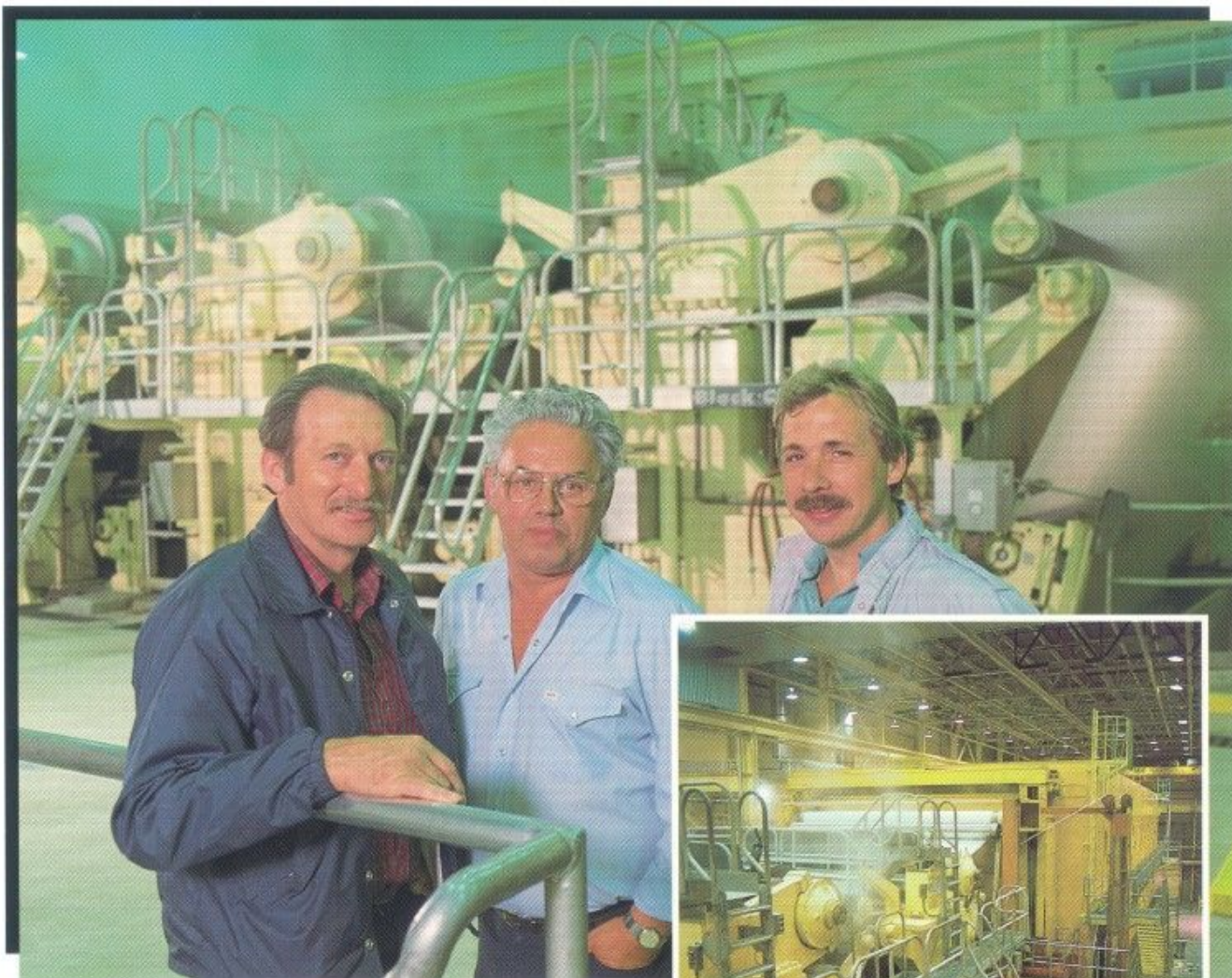


“As we expand, we rely on Ayers even more.”

—Dennis Gray,
Machine Room Area
Superintendent,
Howe Sound Pulp and
Paper Ltd.



From left to right: Dennis Gray, Machine Room Area Superintendent; Mel Carey, Pulp Machine Operator; and Al Carriveau, Pulpmill Superintendent—part of the team responsible for Howe Sound's \$650 million expansion.

Running Ayers pulp felts helps Howe Sound increase output.

A major renovation of a landmark mill

In a major expansion, Howe Sound, one of British Columbia's oldest mills, is being completely rebuilt from the ground up.

Goals: Expand pulp production from 650 to 1,000 tons per day and add 500 tons per day newsprint output—all by 1991.

Parent companies Canfor Corporation of Canada and Oji

Paper (Japan's major pulp and paper producer) will spend \$650 million on the expansion. The expanded Port Mellon mill is planned to be a world-class pulp and newsprint operation with low

costs, high and consistent quality, and environmental safeguards at the leading edge of technology.

“The contribution from Ayers is critical”

“We depend on the advice and knowledge of people we can trust, so it’s important for us to select and work with the best suppliers,” says Dennis Gray, Machine Room Area Superintendent. “In machine clothing, the contribution from Ayers is critical. We appreciate the product, the service, and the quality—they do a *superior* job.

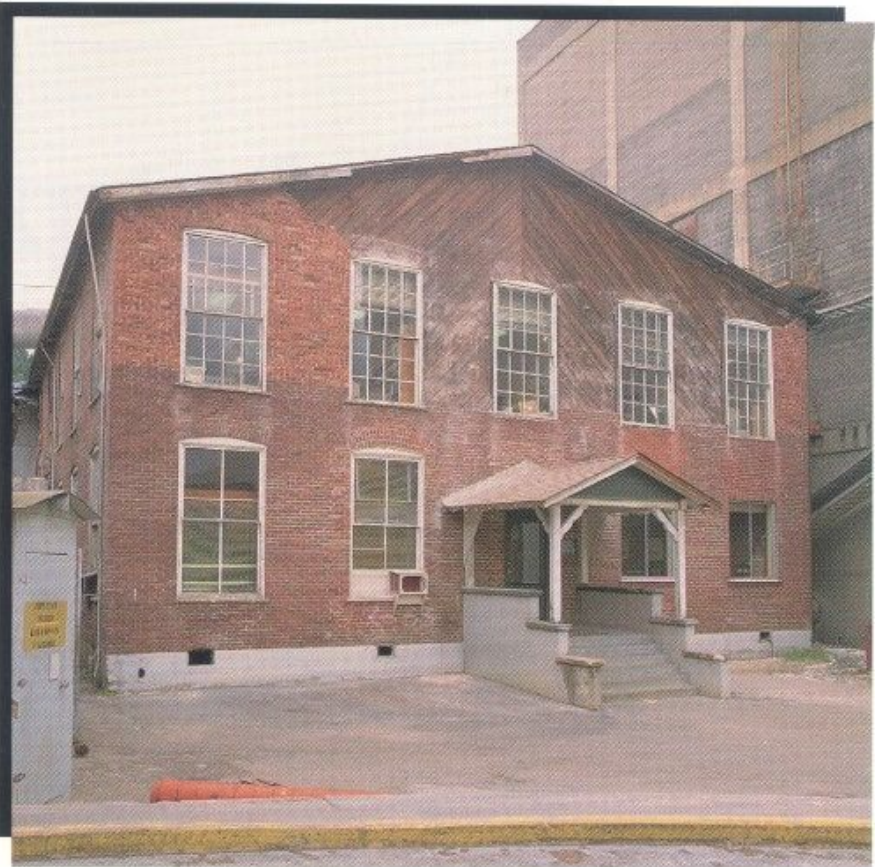
“As we expand over the next couple of years, we’ll rely on Ayers’ advice even more. We need not just technology or material but *people* willing to work with us—and we value Ayers people highly.”



Don Stuart, Mill Manager, holding the first sheet of paper made in British Columbia.

“Dewaters better than anything else I’ve run”

“Durability and performance are of key importance in felt selection,” notes Al Carriveau, Pulpmill Superintendent. “We’ve started to standardize in each position. As a result, we’ve reduced breaks and increased machine capacity.



A Canadian/Japanese partnership is literally rebuilding Howe Sound from the ground up. In this photo: the last remaining building from the original mill.

“Of the pulp felts we’ve used on our second press, Ayers gives us better water removal than anything else we’ve run.”

Adds Dennis Gray: “Removing more water on the second press has helped to speed up the machines. Because Ayers felts give us more efficient water removal in the press section, the pulp coming out is drier. Result: Higher speed and increased production rates.”

“The best pulp in British Columbia”

“Our quality has improved dramatically over the past several years,” Carriveau says. “And we intend to become the quality leader when our new mill commences operation. So we’re going to have to use the best of everything, including machine clothing.”

“The quality of our product is reflective of the people who make it,” adds Gray. “We expect dedication from our people, and we expect it from our suppliers,

because we can’t supply the kind of quality we do to our customers unless we get the same level of quality from our suppliers. If I don’t get it, I look someplace else.

“We’ve had a long relationship with Ayers and have had good experiences with them and their products. We expect this to continue during our critical expansion period.”

For more information on Ayers products and services for pulp and paper machines, contact your Ayers representative or call (514) 562-2411 today.

