

How to save your organization time and money by FIRING your "bargain basement" SAP consultants

Dear IT Professional:

Can you really save money - and solve your SAP problems better and faster -- by firing the dirt-cheap SAP "consultants" you outsourced from India or your local IT "body shop"?

On the surface, inexperienced SAP consultants may seem cheaper -- and their low hourly rates a tempting bargain -- compared to senior consulting firms with more in-depth SAP expertise.

But have you thought about the REAL cost of hiring a "green" SAP consultant who may be learning his trade on your dime?

When you hire SAP consultants based on a lowball price....

You leave yourself at the mercy of amateurs who try to reinvent the wheel for SAP requirements that have already been encountered - and solved - by their more experienced counterparts.

And that's where Enterprise Technology Solutions (ETS) can save you time, money, headaches, and aggravation in meeting your toughest SAP challenges!

You see, at ETS, we specialize in doing one thing and one thing only....

Enabling companies to plan, manage, and implement SAP projects - large or small -- successfully.

Yes, our hourly rates for SAP consulting may be a bit more than you pay a low-end body shop.

But the slightly higher cost will be a drop in the bucket compared to the money you'll ultimately save when you get your SAP projects completed correctly, on time, and within budget - the first time.

For more than a decade, we've helped Coca-Cola, DuPont, ITT, SBC, HP, Philips, Monsanto, Hoechst, and many other organizations implement their important SAP projects - big and small. {WS}

These companies know that the true cost of solving SAP problems isn't just the hourly rate charged by your SAP consultants.

It's the small fortune - in time and money - you can spend redoing the work of those "cheap" SAP consultants!

That's a problem you won't have with ETS, where every one of our consultants has at least 10 years or more SAP experience. Plus, all ETS SAP

consultants are based in the United States -- and are native English speakers.

Whether you're a mid-market or Fortune 500 firm, you can benefit from ETS's extensive SAP experience, in-depth knowledge, and proven methodology.

We have an unmatched track record of implementing SAP systems in applications ranging from production planning and quality management -- to human resources, accounting, and sales and distribution.

Our areas of expertise include: project schedules ... ASAP methodology ... implementation strategy ... user training ... RFP creation ... vendor selection ... project reporting ... and others listed in the booklet enclosed.

"There is hardly anything in the world that someone cannot make a little worse and sell a little cheaper, and the people who consider price alone are that person's lawful prey," John Ruskin, the English critic, observed over a century ago.

And it is just as true today. In everything - from auto mechanics and surgeons, to dry cleaners and contractors - you get what you pay for.

SAP consultants are no exception. So if you have an upcoming SAP project you want to discuss ... and you want it done RIGHT, not just CHEAP ... call Enterprise Technology toll-free at **800-454-4836** today.

Be sure to ask about our FREE "SAP Needs Assessment." It's a quick diagnostic tool that can easily pinpoint areas of your SAP implementation that may need improvement - right over the phone! Or, to submit an RFP online, go to:

www.globalsapconsulting.com/request.php

Sincerely,

Barrie Day, Managing Partner

P.S. Be sure to request a FREE copy of our Special Report, "8 Reasons Why Big Companies Fail in Their Implementation Efforts with SAP." It can save you a small fortune by helping you avoid common mistakes on your next SAP project.