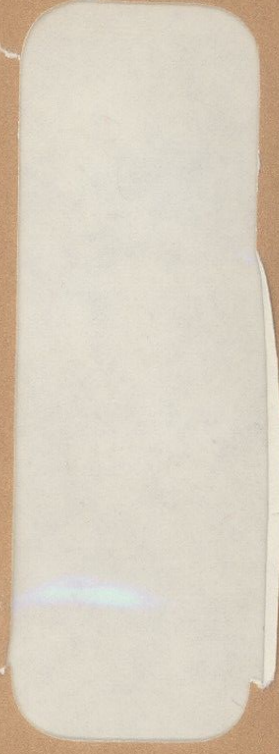


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But ... and here's my point ... unless your agency has an active
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your customers wrong information every time someone asks you about a hotel
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Take a look at your agency's old OHRG right now. (I'm assuming you
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A problem? Certainly. But fortunately, one with an easy solution.

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Take a look at the sample OHRG pages opposite (reprinted from the 1988/89 edition of OHRG.) Note that each and every listing tells you:

- * Independent Quality Rating (OHRG features an easy-to-use 10-point rating system)
- * Extensive description of the hotel
- * Map coordinates (to help you pinpoint the hotel's location)
- * Distance from airport
- * Room rates and credit cards accepted
- * Toll-free 800 numbers
- * Meeting and banquet facilities
- * Hotel or resort's name, address, phone
- * Telex numbers
- * Commissions paid
- * Profile of accommodations
- * Facilities and services (do they have a pool? spa? health club? lounge? bar? restaurant? gift shop? etc.)
- * Information on property renovations
- * Name of the hotel manager
- * Number of guest rooms
- * Airline access codes
- * And much, much more...

Example: Looking for a European-style hotel in San Francisco? Consider the Donatello. Located on Post Street, it's within walking distance of Union Square and only 20 minutes from the airport. Accommodations include plush, soundproof guest rooms and 7 suites -- all with balconies. And if your client is planning a business conference, the Donatello's meeting facility holds up to 80.

Or how about a client planning a trip to Australia? Take a look at the Sydney Boulevard, a deluxe hotel on William Street. The views of the harbor are spectacular -- especially from the top-floor restaurant and rooftop heated pool. And it's conveniently located just 6 miles from the airport.

(continued on page 4)

SYDNEY, N.S.W.

(for airport hotels see end of city listings)

Served by Kingsford-Smith Int'l Airport (SYD), 6.20 miles southwest of Sydney

WEATHER: Average hi/lo temperature (°F) and average number of days with measurable precipitation.

Jan. 79/65—14	Apr. 72/58—14	Jul. 61/49—12	Oct. 72/56—12
Feb. 79/65—13	May 67/52—13	Aug. 63/49—11	Nov. 74/61—12
Mar. 76/63—14	Jun. 61/49—12	Sep. 67/52—12	Dec. 77/63—13

BARKER LODGE (see Sydney Airport)* **THE SYDNEY BOULEVARD HOTEL**

See Adv. page 299

THE SYDNEY BOULEVARD HOTEL 300R Nigel Harper, General Manager		
ADDRESS 90 William Street (2011)	PHONE (2)357-2277	CABLE Boulevard
CLASS-TYPE Deluxe Hotel	TELEX AA 24350	Extra Charges — — —
AFFILIATIONS Southern Pacific Hotel Corp.	RESERVATIONS * GTH SNR SPH SRS UIL	COM R-10B
DESCRIPTION/LOCATION: International High-rise Hotel (1973) with spectacular views of Harbour and Opera House — Set between Kings Cross and downtown, walking distance from shopping, business and entertainment — 6 miles from airport — Renovations 1985 ACCOMMODATIONS: All rooms with bath, air conditioning, TV, radio, phone, tea/coffee maker, fridge and mini-bar — 13 Suites — 24-hour Room Service FACILITIES/SERVICES: The Palmer Room Restaurant with seasonal menu and nightly entertainment in elegant setting — The Boulevard Bistro for meals and drinks — The Loft, on top floor overlooking city and harbor, for buffet lunch, Sunday brunch, after-theatre supper and live music — Rileys Tavern Bar — The Duck & Bucket, an English-style bar — Meetings to 450 — Rooftop Heated Indoor Pool — Sauna/Bathhouse — Hairdresser — Shops and Services — Same-day Laundry/Dry Cleaning — Underground Parking RATES: EP S/D/TWB 190-200 (147.28-155.03) Ste 350-600 (271.31-465.11) — Credit Cards: AE CB DC MC VISA — Trade Discount: 25-50% *RESERVATIONS: In NB (402)493-4747; in L.A. (213)557-2454; rest of CA toll free 1(800)252-2155; rest of USA toll free 1(800)421-0536 or 1(800)44-UTELL; in Canada toll free 1(800)251-2166		

**BRONTE INN 73R**

ADDRESS: 107 Macpherson St, Bronte **POSTAL CODE:** 2024 **PHONE:** (2)389-2222 **TELEX:** 70144
 Mid-rise Suburban Hotel (1965) overlooking surfing beach, 8 km from city center - 6 km from airport (free transfer) - Air-conditioned rooms with bath/shower, phone, color TV and radio - 24-hour Room Service - Licensed Restaurant - 24-hour Coffee Shop - Cocktail Lounge - Nightclub - Meeting facilities to 300 - Swimming Pool - Parking - Spa, sauna, gym, squash, golf and tennis nearby
RATES: On request **CREDIT CARDS:** AE BC CB DC VISA

* **CAMBRIDGE INN 135R**

ADDRESS: 212 Riley St **POSTAL CODE:** 2010 **PHONE:** (2)212-1111 **TELEX:** AA 23813 Cambsydn
MANAGER: Claude Bereny **REPS:** FGI UIL
 First Class Multistory Business-oriented Hotel (1979) on major street, convenient to Ansett Terminal, 3 miles from international airport - Rooms include air conditioning, phone, bath, color TV and fridge - Suites and Efficiencies - Wheelchair accessibility - 24-hour Room Service - Licensed Restaurant with French cuisine - 2 Cocktail Bars - Meeting facilities to 100 - Laundry Service - Underground Car Park - Renovations in 1982
RATES: EP SWB 96 (68.57) D/TWB 106 (75.71) Ste 2P 126-136 (90-97.14)
COMMISSION: R-10 **CREDIT CARDS:** ACC AE DC EC MC VISA

* **CHATEAU COMMODORE HOTEL 96R**

ADDRESS: 14 Macleay St, Potts Point **POSTAL CODE:** 2011 **PHONE:** (2)358-2500 **TELEX:** AA 22490 **MANAGER:** Alan W. Johnson
 Intimate and Sophisticated First Class Hotel (1970) overlooking Sydney Harbour, near Kings Cross, 5 minutes from center - 10 km from Kingsford Smith Airport - Fully air-conditioned - All rooms are nicely furnished in traditional style and have bath or shower, fridge, tea/coffee unit, radio, phone and color TV - Balconies - 2 Suites - Licensed Restaurant and Bar - Pool - Free Parking - Renovations in 1985
RATES: EP S/TWB 110-140 (78.57-100) Ste 2P 150-160 (107.14-114.29) EAP 20 (14.29) - SC incl **COMMISSION:** R-10 **CREDIT CARDS:** AE DC JCB MC VISA
TRAVEL VOUCHERS: CTV MTV VTV TRADE DISCOUNT: 50%

Suites with air conditioning, phone with bath extension, radio and color TV (movies) - Rooftop, Chinese and Continental Restaurants - 3 Bars - Dancing and Entertainment - 24-hour Brasserie - Cirque for cocktails, piano music and afternoon tea - Convention facilities to 2500 - Fitness Center - Semi-tropical Garden - Shops - Laundry/Dry Cleaning - Indoor Valet Parking
RATES: EP Main Building SWB 140 D/TWB 170 Tower SWB 175 D/TWB 205 Ste 1BR 450 2BR 660 - Tax extra **COMMISSION:** R-10 **CREDIT CARDS:** AE CB DC MC VISA

* **THE DONATELLO**

F-3

THE DONATELLO 95R Giancarlo Paterini, General Manager		
ADDRESS 501 Post Street (94102)	PHONE (415)441-7100	CABLE RossPacif
CLASS-TYPE Intimate Deluxe Hotel	TELEX 172875	Extra Charges Tax 11%
AFFILIATIONS Member Relais et Chateaux and Grande Collection	RESERVATIONS * DBM GCH LRI RSI	COM R-10B
DESCRIPTION/LOCATION: European-style Hotel (1969) offering many personal touches — Located in the center of business, shopping and theatre district — Within walking distance of Union Square and Moscone Convention Center — 20 minutes from San Francisco International Airport ACCOMMODATIONS: Plush, soundproof guest rooms including 7 suites, all with air conditioning, remote-control color TV, radio and program music system, direct-dial phone with bath extension, balcony and full glass walls — Room Service FACILITIES/SERVICES: Award-winning Donatello Restaurant serving Northern Italian cuisine — Cocktail Lounge — Elegant Lobby — Conference facilities accommodating up to 60 persons — Concierge — Drive-in Garage RATES: EUROPEAN PLAN Single with Bath 150-210 Suite 295-495 Double with Bath 170-210 Each Additional Person 25 Credit Cards: AE CB DC JCB MC VISA — Trade Discount: Inquire Direct *TOLL FREE RESERVATIONS: In CA 1(800)792-9637; rest of USA 1(800)227-3184		

* **FOUR SEASONS CLIFT HOTEL**

SAN FRANCISCO 329R

F-3

ADDRESS: 495 Geary St at Taylor **POSTAL CODE:** 94102 **PHONE:** (415)775-4700 **CABLE:** Clifhotel **TELEX:** 340647 **MANAGER:** Stan Bromley, GM **REPS:** FSH NHI UIL
 Elegant Superior Deluxe Hotel (1916) with personalized service and excellent cuisine, attracting conservative, discriminating clientele - Located 2 blocks from Union Square and main shopping area, one block from airline terminal and 12 miles from San Francisco Int'l Airport - Guest rooms and suites with color TV, radio, phone with bathroom extension and message alert, oversized beds, alarm clock, hair dryers, many with refrigerator - 24-hour Room Service - Formal Dining Room - Cafe and Bar - Piano Entertainment nightly - Informal Lobby Bar - Meeting facilities to 250 - Concierge Service - Valet parking
RATES: EP SWB 145-205 DWB 145-225 EAP 20 - Tax 11% - Ste rates on request
COMMISSION: R-10 **CREDIT CARDS:** AE MC VISA

* **GALLERIA PARK HOTEL 177R**

E-4

ADDRESS: 191 Sutter St **POSTAL CODE:** 94104 **PHONE:** (415)781-3060 **TELEX:** 470733 att: Galleria Park **MANAGER:** David Sussman **REPS:** ISA QRS
 First Class Hotel in building dating from 1911, reopened in 1984 - Located adjacent to Crocker Galleria complex, 2 blocks from Union Square and 1 block from financial district or Chinatown - Soundproof rooms in pastel decor with bath, color TV, air conditioning and refrigerator - 15 Suites with Jacuzzi - Wheelchair accessibility - 2 Restaurants - Piano Bar - Art Nouveau Lobby - Meeting Rooms to 50 - Rooftop Patio and Jogging Track - Private Garage
RATES: EP S/TWB 99 Ste 125-325 - Tax 11% **COMMISSION:** R-10A or E **CREDIT CARDS:** AE CB DC DIS JCB MC VISA **TRAVEL VOUCHERS:** CTV MTV VTV TRADE DISCOUNT: 40%

* **HANDLERY MOTOR INN 93R**

F-3

ADDRESS: 260 O'Farrell St **POSTAL CODE:** 94102 **PHONE:** (415)986-2526 **TELEX:** 677050 **MANAGER:** John Handlery, GM **REPS:** HLC HSI LRI RMB UIL
 Comfortable First Class Motor Hotel (1964) in central downtown location, 1 block from Union Square, 2 miles from Amtrak station - Spacious, well-appointed rooms and suites with air conditioning, safe, complimentary newspaper and remote-control color TV (movies), most with private balcony - Room Service - Meeting facilities to 100 - Outdoor Pool - Sauna - Free Valet Parking - Renovations in 1980
RATES: EP SWB 85-95 D/TWB 100-115 Ste 175-230 EAP 15 - Tax 11% **COMMISSION:** R-10A **CREDIT CARDS:** AE CB DC DIS EC JCB MC VISA **TRAVEL VOUCHERS:** MTV VTV TRADE DISCOUNT: 50%

* preceding hotel name indicates commission is paid to travel agents

* preceding hotel name indicates information may be at least one year old

300

SECTION: E-1
 August 1987
 Not valid after September 1988

SECTION: A-2
 November 1987
 Not valid after December 1988

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Elaine Shusterman
Publisher

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—Philip G. Davidoff, CTC
Belair Travel Consultants, Bowie, MD

"I especially like the date of when the hotel was built, when it was renovated, how many rooms, the amenities in the hotel. You can become an instant expert with your client if you will just read OHRG before they come in for their appointment."

—Jeanne L. Epping
Santa Cruz Travel, Inc., Santa Cruz, CA

"OHRG has more information than all the others. So we use it every day. If I am sending someone to a property that I don't know, I rely on OHRG. I deal with the carriage trade, and if I make a mistake about a property, I've lost them. That's why I need OHRG."

—Kathe Hewitt
Village Travel, La Jolla, CA

"I find the quality ratings important because, no matter how much you have traveled—and I am a very well-traveled travel

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—Pearl D. Nina, CTC
Nina Travel Service, Miami Shores, FL

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—Ellen Glassman, CTC
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—Nancy Loveall
Ask Mr. Foster/West Bend Travels, West Bend, WI

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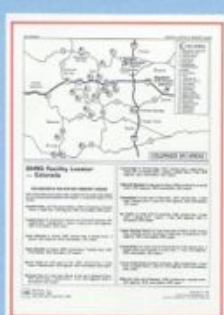
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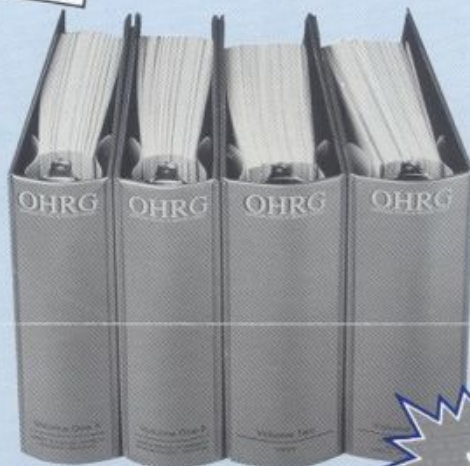
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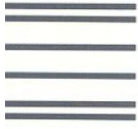
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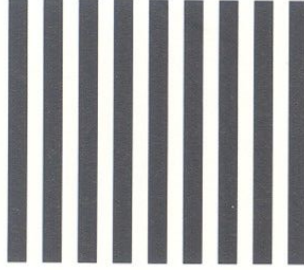
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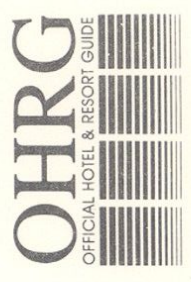




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